EMPRESA MARINAS Y NÁUTICAS MARLIN S.A



## PRODUCT CATALOGUE

We are a Cuban company that creates and commercializes tourist products and services related to marine and nautical activities.

As a social structure, we belong to Cubasol Business Group and we are subordinate to the Ministry of Tourism of the Republic of Cuba.

You can find us in the social media:



dircomercial@marlin.tur.cu



- www.facebook.com/MarinasMarlin
- www.youtube.com/marinasmarlin
- twitter.com/MarinasMarlin
- www.instagram.com/marlin\_marinas
- in www.linkedin.com/company/marinasmarlin

#### **PRODUCTOS DE MARLIN**



- Marinas Internacionales: Marina Hemingway, La Habana. Marina Dársena Varadero, Matanzas. Marina Cayo Largo del Sur, I de la Juventud. Marina Cienfuegos, Cienfuegos. Marina Santiago de Cuba, Santiago de Cuba.
- Bases Náuticas: Tarará, La Habana. Chapelín, Matanzas. Trinidad, Sancti Spíritus. Jardines del Rey, Ciego de Ávila. Azulmar, Ciego de Ávila. Santa Lucía, Camagüey. Guardalavaca, Holguín. Siguanea, I. de la Juventud.
  - También operamos: Cayo Jutías, Pinar del Río. Isabela de Sagua, Villa Clara.

### **Our Products**





#### **Marina Service**

Marlin offers yachtsmen safe berths with water, electricity, fuel, ship chandler or accessories store for navigation, international garbage collection, showers for yachtsmen, as well as international dispatches and visa (at the International Marinas).







### **Buceo Contemplativo**

The Cuban insular platform is made up of an extensive coral reef where biodiversity and beauty attract both experts and fans of contemplative scuba diving. Marlin offers you the opportunity to discover the wonderful submerged world that surrounds Cuba.

We manage Diving Centers located in privileged areas, which offer the possibility of taking initiation courses and diving specialties with the internationally regulated technical conditions for the practice of this activity, with SSI, ACUC and more recently NDL didactics.





- ✓ Marlin manages 23 International Divin Centers:
- 1. Cayo Jutía, Pinar del Río (Marina Hemingway)
- 2. La Aguja, La Habana (Marina Hemingway)
- 3. Copacabana, La Habana (Marina Tarará)
- 4. Tarará, La Habana
- 5. Centro de Buceo Villa Trópico, Mayabeque (Varadero)
- 6. Barracuda, Varadero
- 7. Plaza América, Varadero
- 8. H. Internacional, Varadero
- 9. Blau Varadero, Varadero
- 10. Royalton Hicacos, Varadero
- 11. Iberostar, Varadero
- 12. Marina Chapelin, Varadero
- 13. Siguanea, Isla de la Juventud (Cayo Largo del Sur)
- 14. Cayo Largo del Sur
- 15. Faro Luna, Cienfuegos
- 16. Centro de Buceo Ancón, Trinidad
- 17. Jardines de la Reina, (Azulmar)
- 18. Coco Diving, Cayo Coco (Jardines del Rey)
- 19. Blue Diving, Cayo Coco (Jardines del Rey)
- 20. Shark Friends (Santa Lucía)
- 21. Eagle Ray (Guardalavaca)
- 22. Carisol Los Corales, Santiago de Cuba
- 23. Playa Maguana, Baracoa





## Fishing

MARLIN offers its clients different modalities of sport fishing such as: fly fishing with the possibility of catching species such as: tarpon, bonefish, palometa and snook; deep-sea fishing with species such as: Castero, Aguja Blanca, Sailfish, Dorado and Peto; and deep-sea fishing with species such as Rabirrubia and Ronco.















#### **Excursions and Tours**

MARLIN offers 48 NAUTICAL EXCURSIONS that will allow the client to know interesting places of the Cuban coastal geography. The seafaries include tours around the keys, recreational activities, interaction with the fauna, seafood lunches in paradisiacal

islets and snorkeling.









#### Most Popular Excursions:

#### Seafari to Cayo Blanco, Varadero

**Description:** Tour around the islands of Varadero in comfortable catamarans, yachts or sailboats. Open bar service on board, snorkeling, navigation to the cay with live traditional Cuban music, souvenir shop, sailing and jet ski rental, creole lunch based on seafood and chicken. Tasting of a Cuban coffee in a "ranchón" on the shore of the beach.

**Departure:** 9:30 am

Return: 4:30 pm

**Duration:** 3 hours

Price: 69.00 USD x pax Sale of boat exclusively (up to 4 pax): 405.00 USD

minimum of pax: 20

maximum of pax: 80

Children 3-13.99 years: 30.00 USD

Includes: Transfer IN / OUT

Drinks, lunch and entertainment

Snorkeling equipment

**Does not include:** swim and interaction

with dolphins



#### Most Popular Excursions:



Boat or Jet Ski Adventure in which clients drive the boat and perform other free-form activities such as snorkeling. It is sold in: Varadero, Jardines del Rey, Cayo Largo and Guardalavaca.







#### Liveaboard

This is an invigorating modality that allows the enjoyment of nature and nautical activities in the Cuban platform, the benefits of our boats for 7 or more days with the inclusion of an experienced crew and the total freedom to choose the route.

Contemplative walks, sea baths, scuba diving and if you wish, some of the sport fishing modalities offered by Marlin are included.

This product has a peculiarity that it is exploited in cooperation with foreign companies in Cienfuegos and south of Ciego de Ávila, Júcaro (Azulmar).





## Nautical equipment rental

Our company currently has more than 76 Nautical Equipment Rent Spots, marketed in 2 modalities: All Inclusive, in cooperation with Hotels and Cash Sales operated by Marlin directly. This product offers rental of sun loungers, umbrellas, hobbie cats, paddle surfing, wind surfing, jet skies, sea kayaks, water bikes, banana dragged by jet skies, among others.











#### Other beach activities

Other beach activities Marlin rules include water parks, courses with international certification for kite surfing, practicing this sport and rental of equipment in the areas authorized for kite surfing and parasailing.



Paddle Surf



Kite Surf



Parasailing

## Our most important Events







# Torneo Internacional de la Pesca de la Aguja "Ernest Hemingway"

The Hemingway Tournament is one of the oldest in the world, only preceded by the Tuna World Cup in Nova Scotia and the Tarpon Tournament in Mexico. It is the most important fishing event held in Cuba, due to the number of teams and countries represented. The most historically represented country is the United States. The next edition will take place between may to June 2022.









#### **FOTOSUB**



This is an event of a competitive nature in its Open modality, it takes place at Faro Luna International Diving Center, Marina Marlin Cienfuegos. Its main reason is the selection and presentation of photographs of the underwater flora and fauna obtained during the days of the competition. It includes 5 competition categories: Environment, Environment with model, Fish, Macro, Camera in action









#### BIG GAME TROLLING JARDINES DEL REY

A rather new Fishing Tournament, which this year reaches its 8th edition, but counts with a good acceptance among sea lovers. It has as its official headquarters the Jardines del Rey Tourist Marina. The next edition will take place from October 25 to 30, 2021



